

Jerry Washburn BIO

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Mr. Washburn is a seasoned *strategic* C-Suite executive with substantial *operating-finance-information technology* experience in a variety of senior level roles (CFO, COO, CEO, Advisory and Fiduciary Board) across multiple industry sectors spending most of his career actively participating in and leading early-stage and emerging market companies through rapid scale and transition. Washburn's experience spans all crucial facets of rapid growth companies including, capital acquisition (debt/equity), strategic planning, business development, operations management, technology and business process optimization, back-office infrastructure implementation, mergers and acquisitions, reorganization and restructuring, exit planning and execution (strategic/financial sales) and private-to-public (IPO) transactions.

With his strategic thought leadership acumen, Washburn has successfully functioned in several senior level *operating* roles. At Blue Sun Energy for example, after serving as the company's CFO for a period, he took over day-to-day operations as COO and led the company through its rapid scale from a \$2 million per year startup to a \$100 million a year renewable energy refining company that entailed raising substantial capital for construction of a renewable liquid fuels refinery, assembling, overseeing and directing development of the company's operating team and implementation of a technology-leveraged back office infrastructure to support the rapid expansion.

Washburn is also unusually well grounded and experienced in both *corporate finance* and *technology systems* and infrastructures and is particularly adept at and a sought-after business process and technology specialist for rapid growth companies seeking to leverage-technology for operational optimization and efficiency. Washburn for example, directed the successful GRC (Corporate governance, Risk management and Compliance) implementation business processes/systems at Pacific Ethanol, Inc., (Nasdaq "PEIX") in support of that company's scale from a \$70 million *private* commodity trading company to its present \$1.6 billion *public* multi-plant ethanol refining status, including implementation of a technology-leveraged back office infrastructure, installation of ERP systems for information collection, processing and reporting across the entire organization and successfully leading the company through its initial Sarbanes-Oxley assessment and evaluation process.

Washburn commenced his career with Arthur Andersen & Company where he served as engagement head of that firm's world-wide independent audits of Boise Cascade and Georgia Pacific Corporations and was a recognized and sought-after specialist in SEC matters and Internal Control systems and processes. Following Andersen, Washburn served in senior leadership roles at Total Information Systems, Inc., (CEO) an ERP *software developer*, IPRO, Inc., (President) a *digital imaging technology developer*, OneSource Technologies, Inc., (COO) a *large-scale digital equipment technology service provider*, Modern Industries, Inc. (CFO) a *nano-tolerance machine tool exotic metal parts manufacturer* and Blue Sun Energy, Inc., (CFO/COO) a *renewable liquid fuels refiner*.

In addition to the PEIX assignment, as advisor/consultant Washburn has been instrumental in a number of other successful *technology focused* project assignments including for example, Project Director for Saunders Construction, Inc., a privately held \$300 million commercial construction management and general contracting firm where he directed the successful rescue of a stalled and troubled Oracle ERP implementation and Project Director for Hunter Contracting Company, a \$200 million privately-owned infrastructure general contractor where he directed the integration of the company's three disparate software platforms for estimating, project management and finance to facilitate seamless real-time reporting metrics for executive management across the organization.

Mr. Washburn, a CPA holds a Bachelor of Science Degree in Accounting from Brigham Young University and is a member of the AICPA and a biographic listee in *Who's Who of Finance and Industry*.